



**ASTI INFOTECH**

Smarter Solutions



# BUSINESS BROCHURE

## Our Mission

- Our endeavour is to create a team dedicated to exploring latest technologies for creating simple yet effective solutions.
- It is our mission to create happier and satisfied clients who consider us as partners in their growth. We ensure this through constant feedback and inputs from our customers.





# ASTI INFOTECH

Smarter Solutions

## SOLUTIONS

# THAT YOU NEED !!

Asti Infotech is a leading product company offering innovative solutions that use latest technologies in machine to machine communication like GPS, RFID, NFC & Bluetooth. We use these cutting edge technologies to create intelligent solutions that solve real problems.

Our user-friendly solutions are developed on mobility platforms to make it accessible anytime anywhere. The top rated products developed by our team include



TRAKOM

Tracking & Communication  
Solutions for School



IMPRINT

Field Force  
Management Solution



DROWSINESS DETECTION  
SOLUTION

AI Based Driver Drowsiness  
Detection Solution



Safe & Efficient  
transport for Corporate



GPS - Based  
vehicle tracking



Communication  
Simplified

Our customized solutions are developed to suit a range of industries like ,



Education



Transportation &  
Logistics



IT /IT-Enabled  
Services



Insurance &  
Banking



Sales &  
Marketing



Healthcare





## TRAKOM

GPS/RFID based Tracking  
and Smart Communication  
for school



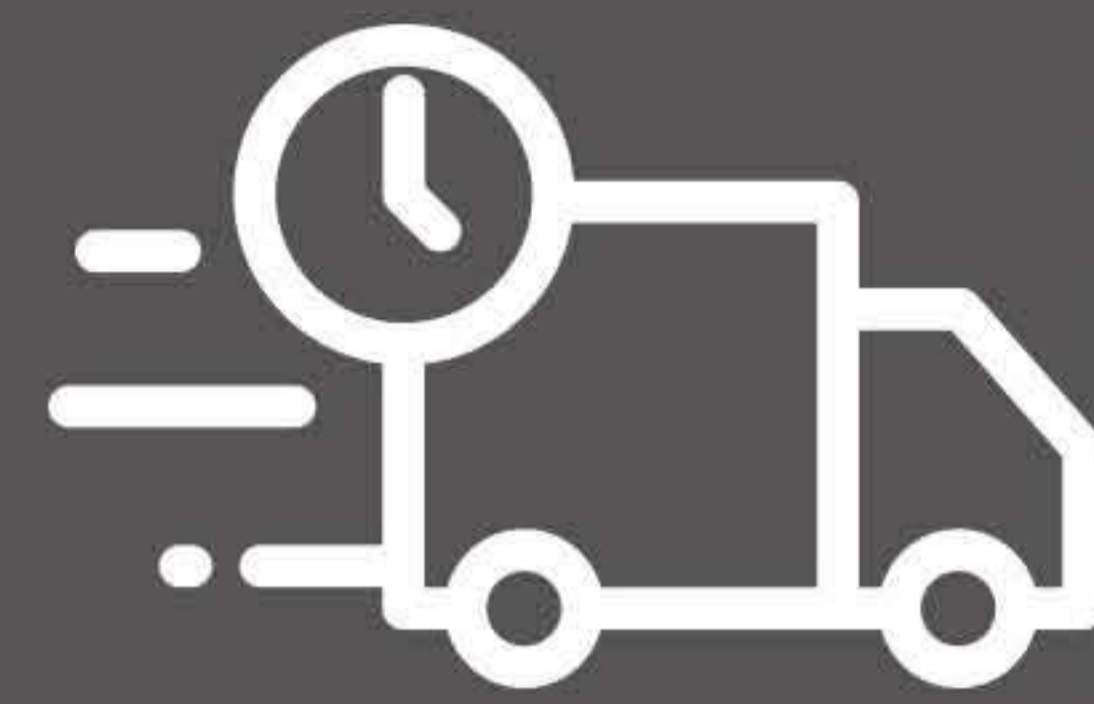
## Asti Fleet Management

Employee Transport Management  
Employee safety & convenience,  
roster planning & route optimization



## IMPRINT

The Smart Field Force  
Management Tool  
Stay connected with fieldforce all the time



## VTMS

GPS-based vehicle tracking  
Logistics & Transportation industry



Driver Drowsiness Detection  
AI-based life saving technology  
for drivers & vehicle safety



## DialTM

Communication Simplified

## Verticals

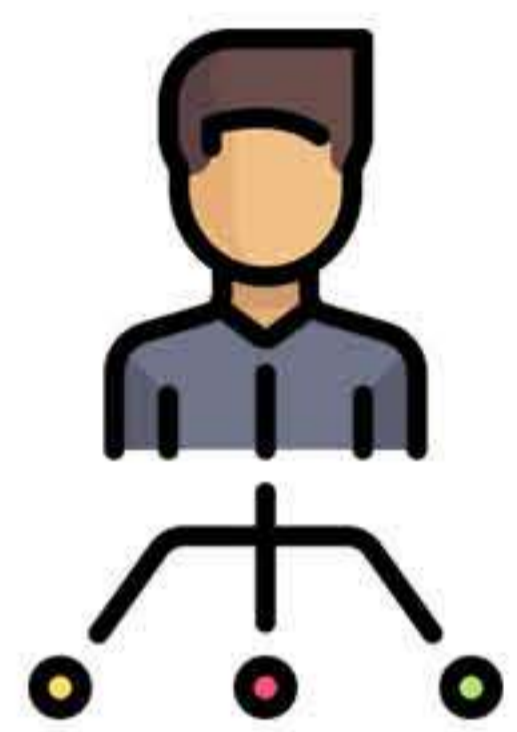
- Education
- IT / ITES
- Logistics / Transport
- Sales & Marketing
- Banking & Insurance
- Healthcare



# TRAKOM: GPS & RFID-based Student Monitoring System for schools

Asti Infotech's Trakom software takes an important step in that direction. Trakom offers school bus tracking functionality along with smart communication and RFID tracking for students.

GPS-enabled buses ensure that parents are well-informed about their child's commute schedule to-and from school through live bus monitoring system. The RFID scanners in the buses also enable automatic attendance when the children board and deboard the bus. The web app is operated by school admin while the mobile app is for the mentors, parents and bus drivers.



For Admins



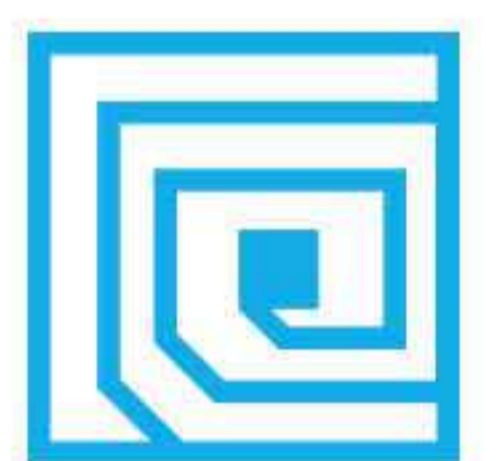
For Parents



For Drivers



Smart Communication



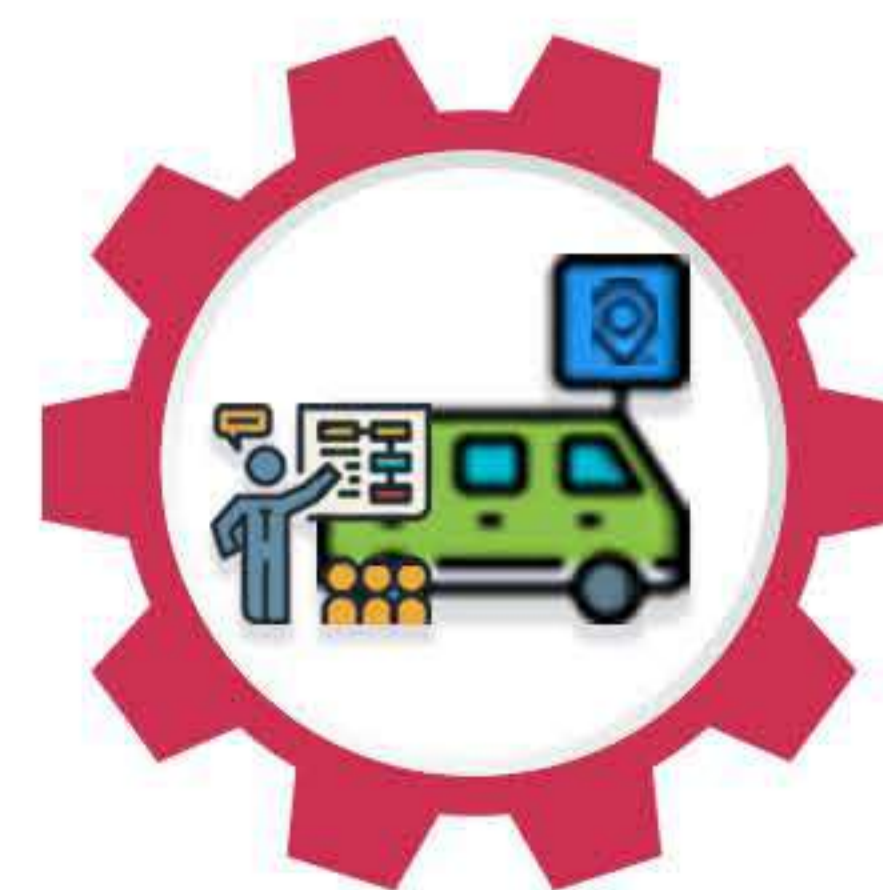
RFID Attendance

## Benefits of the Asti's GPS & RFID technology for Schools:



Real-time Movement

Automate & Real-time Reports



Automate Student Bus & School attendance RFID Based Attendance

Monitoring Student movement in Premises





# Asti Fleet Management (AFM)

Asti Fleet Management is a multifunctional platform to manage employee transport effectively and efficiently. Algorithm based Rostering engine makes shift transport planning a single click job. Employee safety measures are given prime importance and are implemented in employee app with features like SoS, ride share, safe reach call and ensuring escort in odd hour commute.

## Features



Efficient Rostering



Secure calling



ETA & Driver Details Notification



Real-time location Tracking



Automated Safe reach call



One Click Cab Request



Automated



Attendance

AFM has four important set of features



Driver

Corporate

Employees

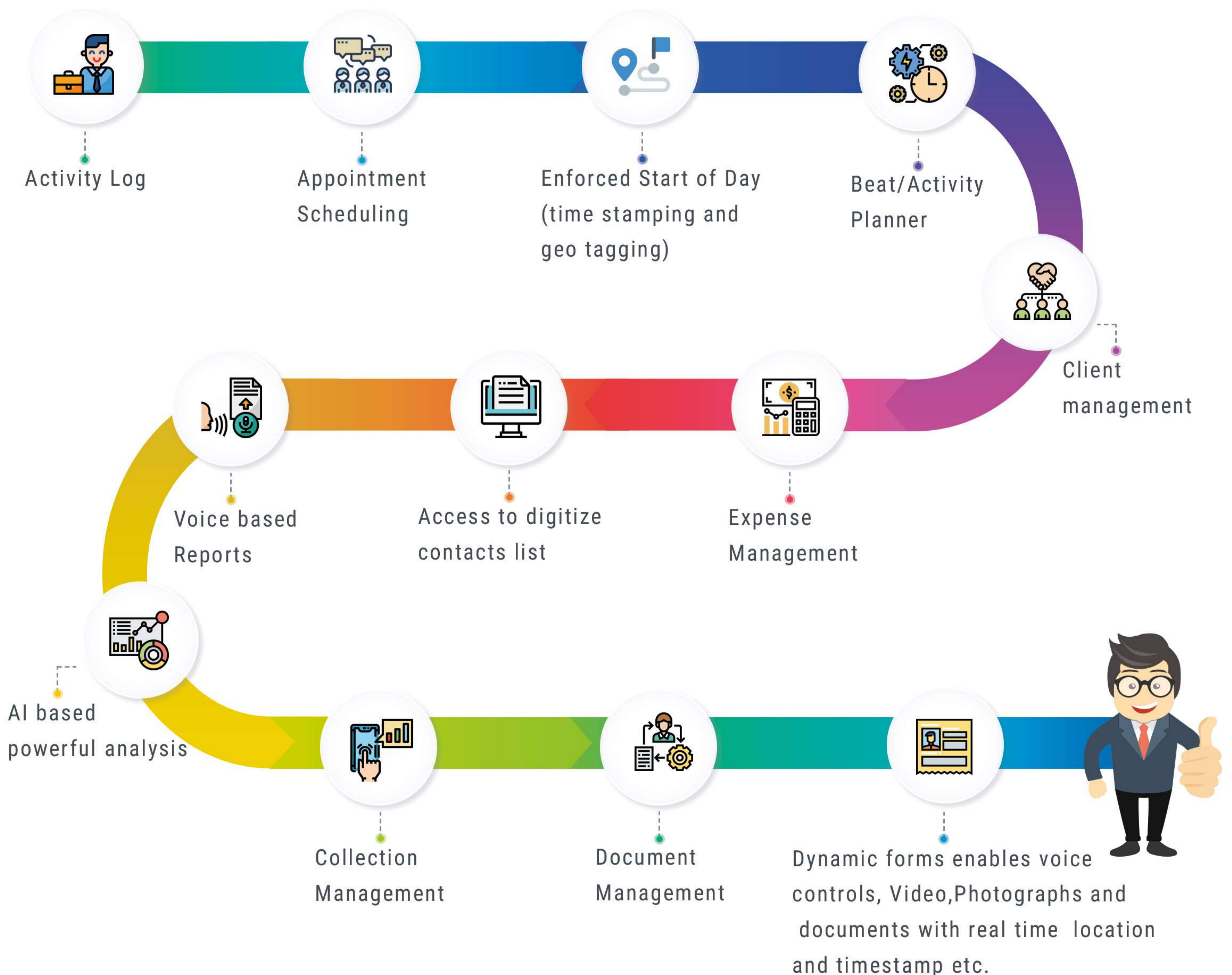
Transporter/Vendor



# IMPRINT: Sales Force Tracking Solution

Sales force tracking has been a critical requirement for organisations across the globe. Be it a large or a small company, efficient tracking of sales force and service personnel is the need of the day.

Asti's sales force tracking solution IMPRINT, helps you in tracking your field sales agents in real time. Manager has a clear view of his /her team in field





**FAST**



**ANYTIME**



**ANYWHERE**



**SAFE**



## VEHICLE TRACKING & MONITORING SOLUTION (VTMS)

One of the major concerns of the logistics and e-retail industry is tracking the flow of goods from manufacturers to warehouses and warehouse to hubs. Asti offers a perfect GPS based vehicle tracking and monitoring solution which helps fleet managers plan and track the transportation needs of business in more efficient way.

### Features



Fleet Tracking



Trip/Schedule Planner



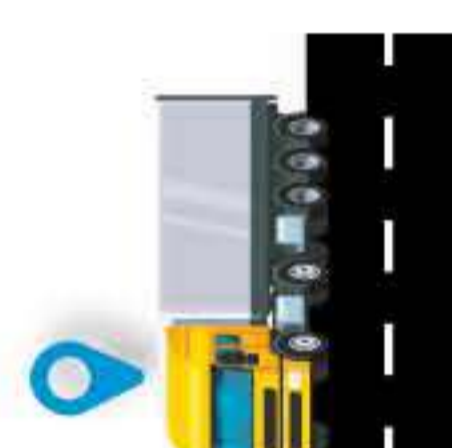
Expense Management



Route Planning



Driver Behavior



Compliance



Fuel Analytic



Vehicle Maintenance Management



Reports & Analytic



Form Management





# AI based Driver Drowsiness Detection solution

We have developed AI based Driver Drowsiness Detection solution that recognises signs of possible drowsiness, alerting the driver of their condition.

One of the major reason for motor vehicular accidents is the driver drowsiness, which puts life of both driver and the passengers at risk.

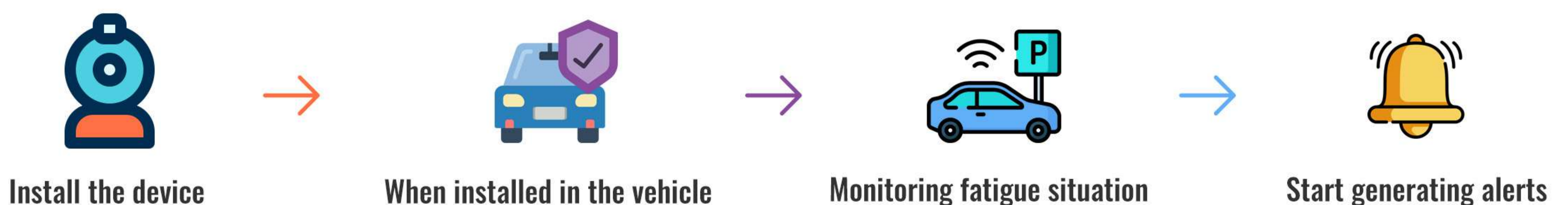
Fatigue in drivers can be caused due to lack of Sleep, overtime, night trips which causes body to react inefficiently, reducing both reaction time and wakefulness.

The solution helps to monitor all potential symptoms of a fatigue i.e. closing the eyelids, slow eye movements. If it exceeds predefined thresholds, an alarm/buzzer is raised to warn drivers that they need rest or break and at the same time the information will be passed to command centre or the predefined hierarchy.

## Features



## How it works





# FACE RECOGNITION SYSTEM

## AI BASED IDENTITY AND SAFETY IMPLEMENTATION SOLUTION

ASTI OFFERS AI BASED AUTOMATED MONITORING SOLUTION,  
FACE RECOGNITION SYSTEM, WHICH IS APPROPRIATE FOR A WIDE  
RANGE OF APPLICATIONS MAKING THE WORLD SAFER,  
SMARTER AND CONVENIENT.



Our Facial Recognition System outperforms human performance enabling unconstrained/non-voluntary real-time detection and recognition of multiple faces. Performance-optimised algorithm processes the data in fraction of seconds that can be used in any verticals to supervise data remotely.

Facial Recognition System is capable of identifying and verifying the identity of a person using a digital image or a video frame. We use AI-based techniques for facial comparison and identification. The geometry of the face is captured and compared with the information in the database of known faces to find a match. With this technique, application uses data captured from faces and then, accurately identifies the target individuals.

### How it works

- Multi-face detection feature
- Easy integration with your existing system

- Large storage capacity of databases
- Efficient and reliable performance



Snapshot of human  
face



Performs face  
detection



Extraction of facial  
features



Analysis with heighest  
confidence  
score

- Works in the vehicles on the move as well as within premises
- Capability to handle multiple personal presence in a single frame to ensure quick processing during real life scenarios

- Unlimited face recognition
- Accurate and fast identification of human face with images and videos





**DIALTM IS A CUTTING-EDGE  
VIDEO AND IMAGE TECH  
COMPANY WITH THE VISION OF  
“AATM NIRBHAR BHARAT”**

## FEATURES



Webinar



Chat-Team



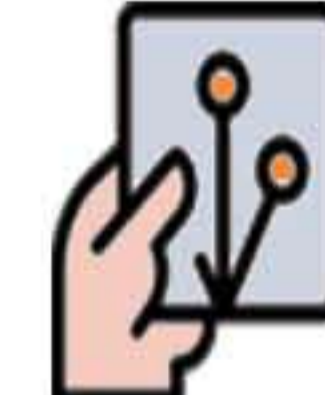
Live  
Streaming



Email  
Integration



Analysis  
& Trends



AI-Based  
Intelligence



Secure  
Communication



Seamless  
Integration



Recording And  
Transcripts



Schedule &  
Spontaneous  
Meeting



Screen Sharing



Sign-In or Login  
us Guest to join  
the Meeting

■ Transparency

■ Well informed  
stakeholders

■ Enable remote colla-  
boration and alignment

■ Secure Communication  
securely encrypted

■ Cost savings for  
organisations



# VIDEO KYC | AI-DRIVEN KYC | ONBOARDING AUTOMATION

## Video KYC The Ultimate Solution



Real-time Document  
Verification



Face Match Score (%)



AI-Driven OCR



AI-Driven Liveness



Geo-location With  
Timestamp



Unlimited Video Storage  
With Instant Retrieval



Securely Encrypted  
Communication

### Benefits

- High Accuracy
- 100% RBI Compliant
- API Based Integration
- Increase Customer Delight
- Reduce Operation Cost by 92%
- Reduce Customer Drop Off by 50%
- Reduce On-boarding Lead Time From 5-7 Days to Less Than 5min
- Digital Record Management - Reduce Back Office Work by 70%



# Milestones in Improving Efficiency

## AUTOMATION

- 1 . Automates end to end operations
- 2 . Reports, charts and graph will be generated runtime on relevant data
- 3 . All the communication happens in real time to avoid delay and confusion



STEP  
01



STEP  
02

## COST SAVING

- 1 . Utilizing minimum resources for maximum throughput
- 2 . Reduced operation and material cost for same amount of work
- 3 . Reduced manpower cost
- 4 . No paper work for daily report submission, planning of routes and Accounting

## EFFICIENCY

- 1 . High rate of utilization of resources leads to higher rate of efficiency
- 2 . Reduce time consumption by 10%
- 3 . 80% more effective resource utilization



STEP  
03



STEP  
04

## TRANSPARENCY

- 1 .Track the status of vehicle/employee in real time using web based or mobile platform
- 2 . Sharing of information via app in just few taps
- 3 . Users insight through analytics and feedback leading to satisfaction
- 4 . Complete automation does not leave scope for manipulation



# LEADERSHIP



**RAJNEESH AHUJA (MENTOR)**

- ⊙ B TECH FROM IIT KANPUR, MBA FROM IIM BANGALORE, HAVE 20+ YEARS OF EXPERIENCE IN DIFFERENT AREAS OF IT
- ⊙ WORKED WITH SEVERAL GLOBAL CLIENTS ACROSS DIFFERENT INDUSTRY VERTICALS
- ⊙ PASSIONATE ABOUT HELPING ENTERPRISES SOLVE HIGH IMPACT BUSINESS PROBLEMS USING DATA AND TECHNOLOGY



**SONAL MALHOTRA (VP)**

- ⊙ 7+ YEARS OF STRONG INDUSTRY EXPERIENCE
- ⊙ SEASONED PROFESSIONAL WITH EXPERIENCE IN ALL ASPECTS OF BUSINESS ANALYSIS, BUSINESS DEVELOPMENT, ACCOUNTING MANAGEMENT AND CONTRACT MANAGEMENT
- ⊙ GO-GETTER BY NATURE, RESULTS-DRIVEN



**MAHENDRA PRATAP (CEO)**

- ⊙ B TECH FROM IIT KANPUR, HAVING 20+ YEARS OF RICH INDUSTRY EXPERIENCE
- ⊙ PASSIONATE ABOUT IDEATING AND INCUBATING IDEAS TO NEW PRODUCTS
- ⊙ HAS MENTORED SEVERAL OTHER ENTREPRENEURS AND START UPS



**SUNITY CHOUDHARY  
(CO-FOUNDER & COO)**

- ⊙ AROUND 17+ YEARS OF STRONG PRODUCT DEVELOPMENT EXPERIENCE
- ⊙ PASSIONATE ABOUT INNOVATION AND TECHNOLOGY
- ⊙ SHE SPENT A LOT OF TIME WORKING IN THE USA, THE UK AND BELGIUM



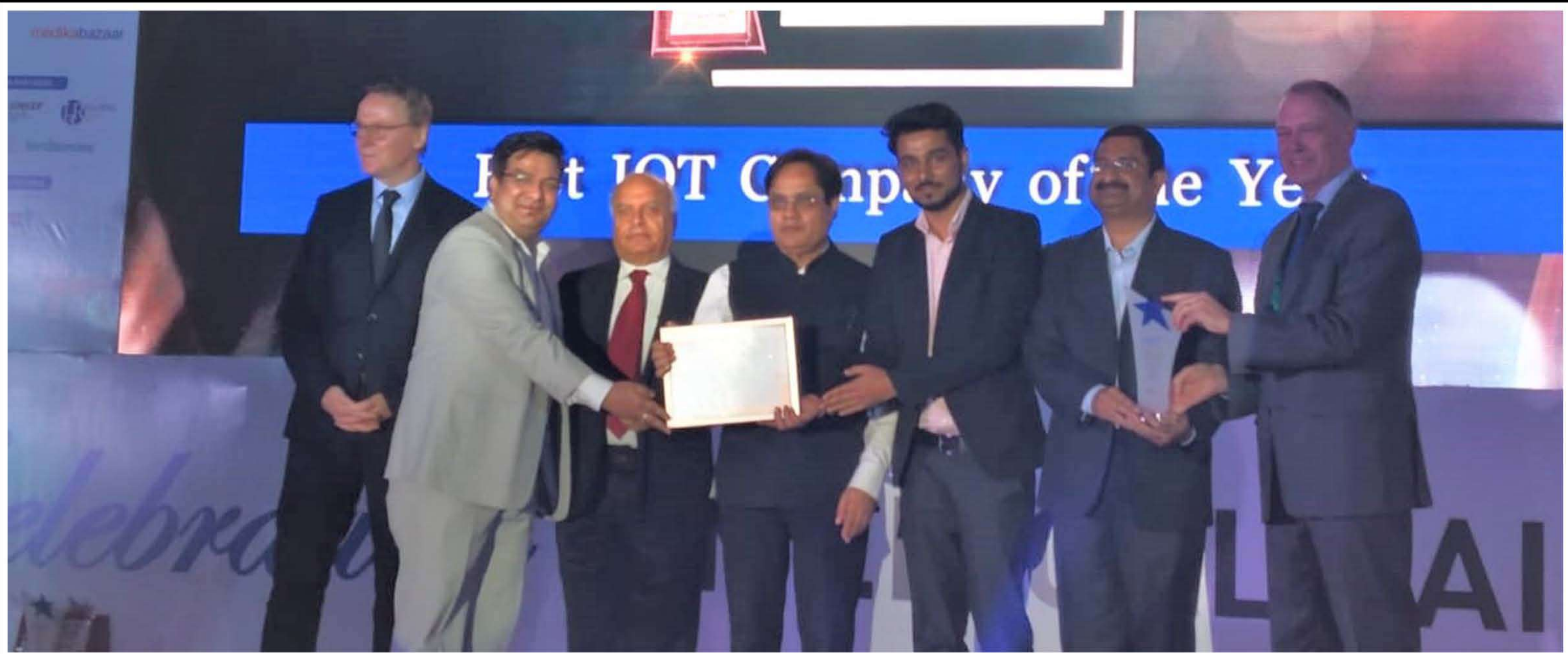
**MANDEEP SINGH  
(PRODUCT ARCHITECT)**

- ⊙ 6+ YEARS OF STRONG INDUSTRY EXPERIENCE
- ⊙ DEDICATED, AMBITIOUS, RESULT DRIVEN LEADER AND THOUGHTFUL INDIVIDUAL
- ⊙ GREAT IN DEALING WITH DIFFICULT SITUATIONS AND A FANTASTIC PROBLEM SOLVER

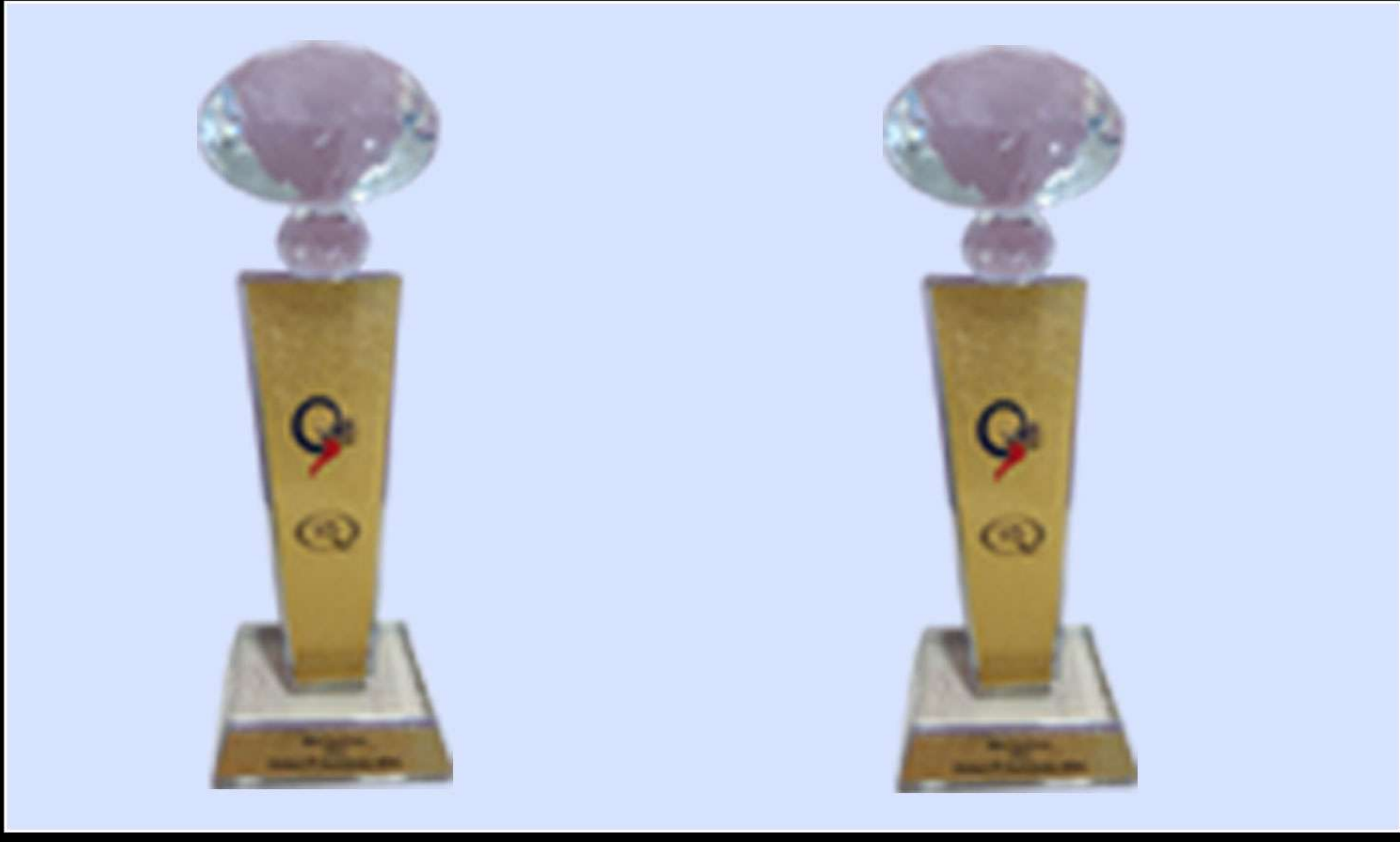




# Achievements











**ASTI INFOTECH**

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## Our Values

- Responsibility towards our clients is one of our greatest values – we do everything to ensure that our customers derive maximum benefits from our solutions.
- An eye for detail in all our efforts ensures that we design and deliver high value products with great user experience.
- Commitment to innovation and encouraging new ideas is the cornerstone of our philosophy.

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